

LOCATE



Sales Consultant: Willis Auto Campus

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JAGUAR LEASE CALCULATIONS

CHASE BANK

M.S.R.P.	\$	97,695.00
+ Options:	\$	-
	\$	-
	\$	-
Includes Willis Protection P	\$	1,595.00
= Sub Total	\$	99,290.00
- Reduction	\$	(4,500.00)
- Lease Incentive	\$	-
= Sub Total	\$	94,790.00
+ Acquisition Fee	\$	795.00
+ Admin/Doc Fees	\$	649.00
= Sub Total	\$	96,234.00
- ACV	\$	-
+ Payoff	\$	-
- Contribution	\$	-
(A) Cap. Cost	\$	96,234.00
+ Reg Fee	\$	2,053.84
+ Lic., Title & Lien	\$	780.00
= Sub Total Fees	\$	2,833.84
(B) Cap. Cost	\$	99,067.84
LEASE FACTOR		
Base Lease Factor	0.00188	
- Encore	-	
- Multiple Sec. Dep.	-	
= Lease Factor	0.00188	
Pre-Pay Base Rate	-	
= Pre-Pay Lease Factor	-	
(C) Cap. Cost	\$	-
RESIDUAL VALUE		
Base Residual	64%	
+ Low Miles	2%	
= Residual	66%	
HARD ADDS	\$	-
	\$	-
= Total	\$	-
M.S.R.P.	\$	97,695.00
+ Hard Adds	\$	-
= Sub Total	\$	97,695.00
x Residual	\$	64,478.70
- Mileage	\$	-
= Residual Value	\$	64,478.70

August 21, 2015

Thank you for your interest in the Willis Auto Campus. I appreciate this opportunity in presenting lease numbers to you. All of my contact information is referenced above, please contact me with any questions.

Vehicle Stock #	2015 F-Type S locate
Term In Months	33
Vehicle Price	\$ 94,790.00
Residual Value	\$ 64,478.70
Total Lease Miles	27,500

(A) Vehicle Plus all Fees	
1st Month Payment	\$ 1,264.42
Security Dep.	\$ -
Fee on Registration	\$ 2,053.84
License, Title & Lien	\$ 780.00
Contribution	\$ -
Total Due	\$ 4,098.26

Initial your selection

(B) Vehicle, Fees Included	
1st Month Payment	\$ 1,355.63
Security Dep.	\$ -
Contribution	\$ -
Total Due	\$ 1,355.63

Initial your selection

(C) Pre-Pay Lease	
Monthly Payment	\$ -
Pre-Pay Amount	\$ -
Security Deposit	\$ -
Fee on Registration	\$ -
License, Title & Lien	\$ -
Acq/Admin/Doc Fees	\$ -
Total Due	\$ -

Initial your selection

This Jaguar lease presentation is an estimate and requires business office verification and approval.

Accepted By: _____
Dealer's Authorized Representative

X _____
Buyer's Signature